LOTUS & NOKIA SOLUTIONS FOR THE WIRELESS ENTERPRISE

With the Nokia 9210 Communicator, Lotus connects your mobile workforce to their business critical applications anytime and anywhere.

Lotus is the leading supplier of collaborative solutions to the enterprise. Our Knowledge Management, Workflow, Document Management, Messaging, Calendaring and Scheduling, and Instant Messaging solutions form the foundation upon which organisations empower their workforce.

Customers of these solutions already know that our focus on the mobile worker is not new - the occasionally connected user has always been as well served by Lotus solutions as one tethered to a desk. Now, our Unified Communication vision is focussed on connecting those employees, customers and suppliers, anytime, anyplace and on any device.

The mobile and wireless solutions we are delivering today support users on WAP phones, PDAs, Smartphones and Communicators, whether they have a sophisticated device which is synchronised with their servers, or a simple device that just accesses server based applications. The key to the Lotus mobile strategy is that the same suite of applications -Messaging, Calendaring, Knowledge Management, Customer Care, Sales Force Automation, etc. - can be accessed by the device which is most convenient for the user at the time - be that a PC, Laptop, PDA, Communicator or WAP phone. We are focussed on exploiting the capabilities of non-PC devices, especially wireless devices, to the maximum. The Mobile Notes user experience liberates the mobile worker from the need to carry their Laptop every time they need to access information, check their mail, execute workflow or input data, by allowing them to access the Domino server directly from their wireless device.

The Domino Everyplace Server family delivers the extensions to Domino necessary to support those mobile devices. Leveraging the latest technologies and standards, Domino Everyplace makes the full power of Domino available to a vast range of devices, and also allows you to exploit the unique capabilities of the latest generation of Communicators. By combining a push solution via SMS, an access solution via WAP, and a forthcoming synchronisation solution supporting SyncML, into one integrated suite, Domino Everyplace will ensure that the enterprise has the freedom to choose the most appropriate devices for the needs of its users, without compromising on the functionality delivered to them.

In 2001, Domino Everyplace will support the new generation of powerful EPOC based communicators to provide both synchronisation to the standard PIM applications (calendar, to do, address book, etc.) and to a Mobile Notes client on the device, which can then execute a specially customised version of any Domino application right there on the device with local actions later being synchronised back to the server. At the same time, the WAP and SMS capabilities of Domino Everyplace and the Communicator continue to allow the user to extend their Domino access to applications too large to fit locally - such as a company directory or the complete stock inventory.







Domino Everyplace Quick Start

Domino Everyplace Quick Start enables quick and easy access to users e-mail, their calendar, the corporate directory, and other Domino applications, anytime and anywhere. Using a WAP browser they can access the latest information on a Domino server directly, so there is no longer any excuse for not seeing urgent messages and taking necessary action.

Key benefits

The superior WAP capabilities of a Nokia 9210 Communicator make these ideal devices with which the mobile worker can manage their work.

Mobile Services for Domino

Mobile Services for Domino allows any Domino application or user to notify a mobile worker when they need to do something, via SMS. For example, a Lotus Notes agent can inform a sales representative whenever they get an e-mail or voice mail from a key customer, have a workflow item to process, or need to know that an order has been successfully shipped or has been delayed - so they can proactively manage their customer relationships.

Key benefits

With a Nokia 9210 Communicator the user is in a position to immediately act upon that notification, by sending e-mail, looking up a telephone number, or accessing an appropriate Domino application.

Sametime Everyplace Quick Start

Sametime Everyplace Quick Start extends the Instant Messaging and Awareness capabilities that enterprises are using to make themselves more effective and responsive, to their mobile users. Combining SMS and WAP ensures that users can be reached wherever they are, and whatever they are doing, and can then exchange messages with other employees, even if they are in a meeting or talking to someone else on the phone.

Key benefits

A Nokia 9210 Communicator greatly enhances the value of such instant messaging, by providing a keyboard for easy text entry.

Domino Everyplace

Domino Everyplace will be enhanced early in 2001 to provide synchronisation of e-mail, calendar and directory information between a Domino server and an EPOC based device. By allowing the user to carry the critical personal information they need with them, this ensures that telephone numbers, to do lists, and calendar information is always at their fingertips, and that they can manage their e-mail even when not connected to the Domino server.

Key benefits

With the latest Nokia 9210 Communicators, there is no longer a need to carry both a PDA and mobile phone.

Domino Everyplace will be further extended later in 2001 to provide the ability to create customised versions of any Domino application which can be synchronised to an EPOC based device. This allows the user to not only view data, but also run Lotus Notes applications such as workflow, sales force automation, customer relationship management and supply chain management applications directly on their device while disconnected - synchronising any changes back to the server in batches when they reconnect.

Key benefits

This turns a Nokia 9210 communicator into a real replacement for a Laptop for many travelling users.

Lotus Professional Services

Lotus Professional Services (LPS) Wireless Solutions Portfolio provides access to experienced personnel with proven experience who can help you implement and reap the benefits of Wireless enablement to your organisation.

Key benefits

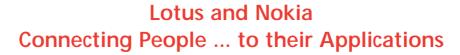
LPS can provide solutions to help you maximise your investment on devices such as Nokia 9210 Communicators in your organisation, delivering an end to end solution.







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